

Vice President – Business and Legal Affairs

KAABOO is a rapidly growing, consumer facing lifestyle brand uniquely targeted at aspirational adult consumers. Positioned to be anchored by 5-10 live music events each year, KAABOO intends to capitalize on a significant market opportunity and attractive segment within the ‘experience economy.’ Please visit our website at www.kaaboodelmar.com.

Now in its 3rd year, KAABOO Del Mar is a 3-day live music, contemporary art, comedy, and culinary experience targeted to the affluent and underserved adult demographic, ages 25-65. The scale of the event (3 days, 7 stages and over 100 performers) and the unprecedented attention to detail and service have distinguished KAABOO as THE luxury brand in live music / entertainment. Click [HERE](#) for the 2016 KAABOO video.

KAABOO is currently seeking a highly experienced legal/business professional to join our dynamic, growing and entrepreneurial team. The Vice President – Business and Legal Affairs will be an active member of the senior management team, providing legal and business advice and services ranging from corporate transactions, regulatory matters, creation and review of contracts and much more in support of the Company’s continual growth.

Responsibilities:

- Negotiate, draft, review and analyze an extensive range of agreements, including transactions, talent contracts, leases and vendor agreements.
- Ability to understand terms of an agreement and interpret and communicate the financial and organizational impact to the Company.
- Manage a transaction through the entire process, from the initial concept through final execution, including entity structuring.
- Work closely with executive management team and serve as a business and strategy advisor on a wide range of Company initiatives, transactions and other strategic business opportunities.
- Manage external attorneys and legal budgets.

Qualifications:

- Thrives in a small, entrepreneurial environment where you wear multiple hats, work in multiple disciplines, and must have a roll-up-your-sleeves, can-do attitude.
- Enjoys diving into business strategy as much as the law.
- Excellent computer skills and ability to be self-sufficient in a small organization.
- Meticulous analytical skills and attention to detail.
- Excellent communication skills with the ability to “translate” client needs to outside counsel, as well as interpret and apply legal advice to the facts presented.
- Strategic negotiation skills.
- Excellent interpersonal skills and a collaborative style with ability to establish effective relationships within the organization.
- Creativity and responsiveness to challenges requiring informed and timely decisions in a fast-paced and deadline-intensive environment.
- Highly effective internal / external project management skills.

Education & Experience:

- Minimum 7 years legal experience related to corporate transactions and contracts.
- Media and entertainment experience strongly preferred.
- Experience as in-house counsel strongly preferred
- Lawyer in good standing and admitted to practice in Colorado required.

This position is based in our Greenwood Village headquarters office. Relocation reimbursement provided to the ideal candidate.

If you are looking for an excellent opportunity to join a growing and entrepreneurial Company, please send resume and salary expectations to jobs@kaaboollc.com